



Volume 8 | Issue No. 33

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Andy
Tolbert

Free REALTOR® Safety Webinar | Today 1:00PM

Learn from Andy Tolbert, Founder, [SaferAgent](#), as she shares simple steps you can use to minimize risk in your day-to-day business interactions. [Register here.](#)

**Congratulations to the
2018 REALTOR® and Affiliate of the Year!**

Sheila Nicholas | REALTOR® of the Year



The nomination for REALTOR® of the Year is divided into four categories: Activity in the REALTOR® Associations, Business Achievements, Activity in Civic Affairs and REALTOR® Spirit. This year's winner, Sheila Nicholas was a stand-out candidate for REALTOR Spirit. Nicholas is a main-stay in the Central Mississippi market with over 30 years of experience. She has served on the Association's

Grievance Committee, Board of Directors and was an RPAC Major Investor for five years! Nicholas is clearly a woman to watch. She manages to do it all exceptionally well, and has forged a path of mentorship for upcoming young real estate professionals.

James Brantley | Affiliate of the Year



For over seven year, James Brantley of [Magnolia Home Inspections](#) has been a leading professional and loyal partner of Central Mississippi REALTORS® community. His dedication to the REALTOR® body is noted by teaching education courses, pledging support as a Major Investor to the REALTOR® Political Action Committee and through faithfully support of CMR's Young Professionals Network. He has achieved outstanding business accomplishments and

marks a path of service offering a hand-up to various causes in the Jackson Metro Area.

**Smart Growth for the 21st Century
Approved 3 hr. Elective CE Credit**

**Smart Growth for the 21st Century (3 Hrs. Elective CE)
Wednesday, October 4 (9:00AM - 12:15PM)
Jackson Convention Complex**

QUICK LINKS

- [In the Loop 08/29/2017](#)
- [Weekly MLS Stats](#)
- [In the Loop Ad Rates](#)
- [August Market Report](#)
- [Revised Citation Policy](#)

**Thank you for your
generosity in
supporting CMR's
"Totes for Hope"
Hurricane Relief Drive**

Central Mississippi REALTORS because of your donations, we've shipped 86 totes filled with personal care items to Houston area shelters. These totes will benefit those families displaced by Hurricane Harvey.



**Additionally the CMR
Board of Directors has
approved a \$10,000
donation to the
REALTORS® Relief
Foundation.**

The REALTORS® Relief Foundation (RRF) distributes 100% of all funds collected to disaster relief causes. If you would like to make a donation to the RRF, [click here to access the online contribution form.](#)

[Learn more about the RRF here.](#)



Just a few things you'll learn are:

- The benefits of Smart Growth for buyers & sellers
- How to identify the long-term effects of Smart Growth
- The role government plays in shaping communities
- Walkability and how it impacts resale and home values
- Identify ways YOU can support Smart Growth
- How-to communicate to customers and clients urban principals of subdivision development

PLUS development updates from [Mayor Butch Lee, City of Brandon](#) and a panel of local officials from Hinds and Rankin counties.

Member Price: \$20.00 through October 2
[Register here.](#)

Non-Member Price \$35.00
[Access registration forms here.](#)

About Nate Johnson, Certified Trainer



WATCH

[Nate Johnson](#) ABR, CCIM, CIPS, GRI, CRS is a certified instructor for the National Association of REALTORS® who teaches Smart Growth across the country to help REALTORS® gain a better understanding of how to build communities in a sustainable way.

Watch Your Language!

Sad stories are often heard about transactions that hit snags because of poorly written language in marketing, remarks in MLS or in special provisions of purchase agreements.

Poorly written language can result in headaches, heartaches, law suits, charges of unethical behavior as well as loss of confidence by a fellow REALTOR® or client.

[Continue reading here.](#)

**Congratulations to the
2018 Central Mississippi
REALTORS® Board of
Directors!**

President
Rod Crosby

President-Elect
Gary Parker

Treasurer
Katie Warren

Past-President
Jeffrey Dillion

MLS President
Walker Tann

**New Directors
(two-year term)**

Rashida Walker
Chuck McGee
Paul Hardin
Schneika Stokes

**Directors serving the last
year of their two-year term:**

Bethany Culley
Mike Hoffman
Missy Horst
John Polles

The 2018 Board will be installed on the evening of **Wednesday, December 6** at the **Inaugural Installation Gala at The Lake House Venue** in Ridgeland, MS!

Current and former Board of Directors are invited to attend. *Formal invitations will follow.*

Stay "In the Loop" of things happening at CMR!
Text "**CLOSINGS**" to **95577** to subscribe to our spam-free text messaging alerts.