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*The CMR/MLS Offices will be closed on Thursday, June 22 as the staff will be working from the MLS Expo. Normal business hours will resume on Friday, June 23.*

Bring P.I.E. Store Donations to MLS Expo  
Thursday, June 22 (1 - 5PM)



\*Bring your sanitizing spray & wipes for [JPS' PIE Store](#).  
Those who bring a donated item will be entered into a drawing  
for a chance to win a FREE quarterly  
MLS Fee valued at \$180.

Three Early Birds who registered before 6/9  
will receive a \$150 gift card!  
Must be present to win.

Network with 20 event sponsors!  
This is your chance to win prizes & more.

Attend tech sessions hosted by Paragon, Supra and ShowingTime for  
the MLS!

Enjoy complimentary refreshments.  
Attire is casual.

**Clyde Muse Center at Hinds CC**  
515 Country Place Parkway  
Pearl, MS

Bonuses Paid Through MLS  
Article 3 of the Code of Ethics

- Only listing brokers have the authority to offer compensation through MLS.
- Sellers, builders, banks, etc. have no authority to offer

## QUICK LINKS

[In the Loop 06/13/17](#)  
[Weekly MLS Stats](#)  
[In the Loop Ad Rates](#)  
[April Market Report](#)  
[Revised Citation Policy](#)



www.Origin.bank/MattWilson



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Good News! Renovations have  
already begun at [The Boys & Girls  
Club of Central MS \(Capitol Unit\)](#).

Volunteers completed the  
installation of ceiling tiles, cleaned  
the floors and prepped the walls for  
painting last Wednesday! Painters  
began work today.

compensation through MLS

- Bonuses are part of the compensation offered by listing brokers to cooperating brokers.
- Bonuses are paid from the listing broker's split of the total commission paid by the seller
- For a CHANGE to be made in the offered compensation, that change must be made PRIOR TO a REALTOR® submits an offer.
- Bonus language in REALTOR® Remarks should be clear and contain any and all criteria or qualifiers that must be met for the cooperating broker to earn the bonus.
- Bonuses should be displayed on the Closing Disclosure as part of compensation to the selling broker.
- When a dispute arises over an unpaid bonus, the cooperating broker who can demonstrate that the bonus was earned may file a request for arbitration against the listing broker. A hearing panel will determine by evidence and testimony if the bonus was earned.

## How Rude of You to Ask That Question! It's None of Your Business

Staff hears that response a lot from listing agents who call to "report someone" who had the nerve to ask if any of the offers the listing agent has received on a property were written by the listing agent or another cooperating broker. Let's review the REALTOR® Code of Ethics, **Article 1, Standard of Practice 1-15: REALTORS®, in response to inquiries from buyers or cooperating brokers shall, with seller's approval, disclose the existence of offers on the property. When disclosure is authorized, REALTORS® shall also disclose, if asked whether offers were obtained by the listing licensee, another licensee in the listing firm or by a cooperating broker. [Continue reading.](#)**

Stay "In the Loop" of things happening at CMR!  
Text "**CLOSINGS**" to **95577** to subscribe to our spam-free text messaging alerts.



## YPN has set a goal of raising at least \$1,500 by Friday, June 23!

The requested donations will cover the purchase and installation of new art supplies, cabinets and doors, repairing GF outlets and wall repairs.

A GoFundMe page has been setup for online donations!  
**No amount is too small!**  
[Make a donation here.](#)

If you would like more information on how you can lend a hand, please send an email to [ashley.howie@crye-leike.com](mailto:ashley.howie@crye-leike.com) or [stephanie@myfrontgaterealty.com](mailto:stephanie@myfrontgaterealty.com).



**Pledge to be a Safe Harbor**  
Make your office lobby a safe space for fellow REALTOR® members.

Download the RSH app from iTunes or GooglePlay to find Safe Harbor locations near you.  
[Click here to learn more.](#)

## Do you have something newsworthy to share with fellow REALTORS®?

We welcome your suggestions, news tips or requests for an upcoming newsletter, article, or blog topic for the Clarion Ledger? We're all ears!  
[Click here to send us your idea.](#)